

# 기업가 정신과 노동

황준욱 · 전병유



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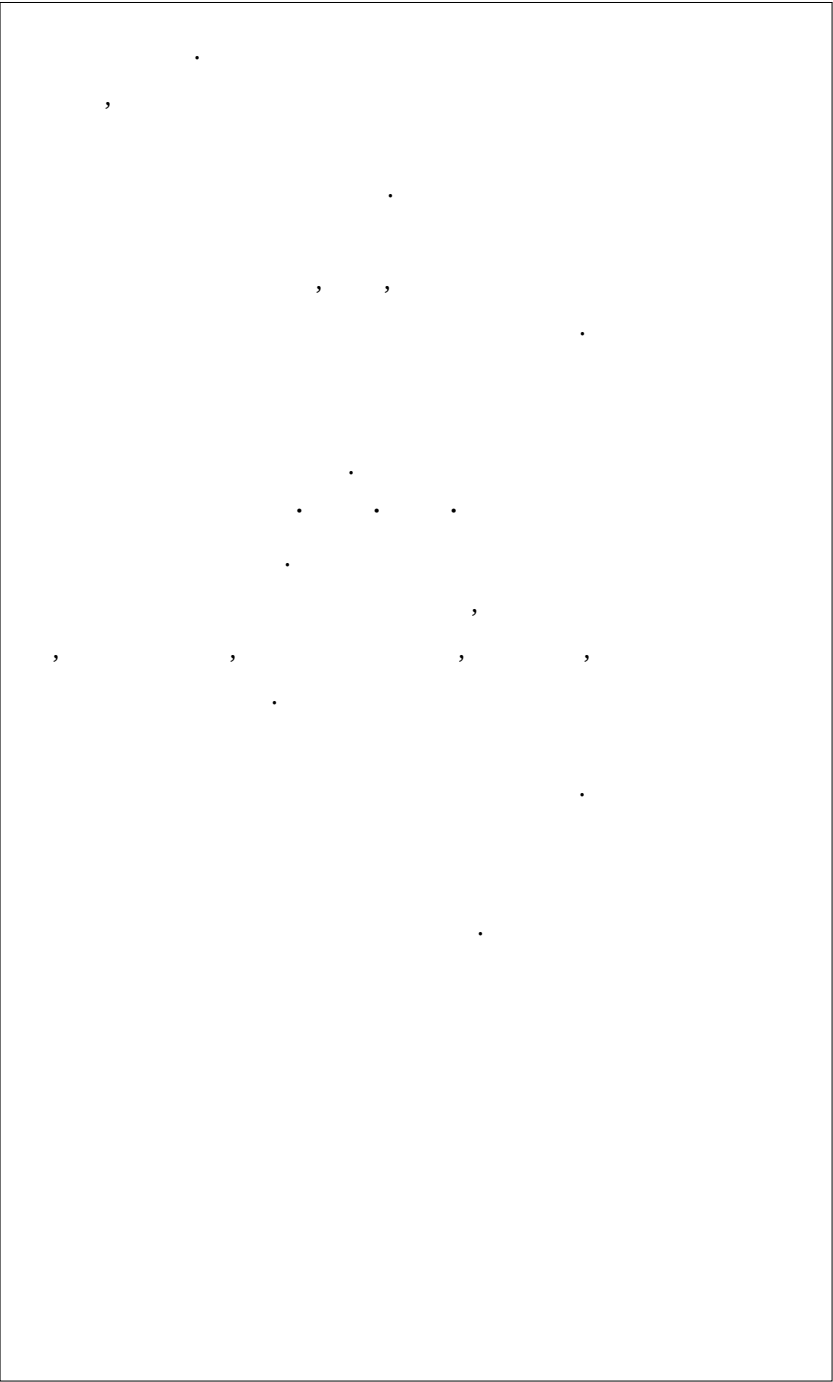
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요약

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(trait)



# 제 1 장 서 론

## 1. 연구 목적, 방법과 구성

## 2 기업가 정신과 노동

## 2. 기업가 정신에 대한 정의

### 가. 사전상의 정의



2) <http://www.websters-online-dictionary.org/definition/ENTREPRENEUR>

#### 4 기업가 정신과 노동

management, and assumption of risks of a business or enterprise, usually implying an element of change or challenge and a new opportunity.).

: Webster on-line 3)

3) <http://www.websters-online-dictionary.org/definition/entrepreneurship>

4) : 2009 2 13 ( ) 7 30 ,  
 , <http://cafe.daum.net/twincamp/4uXu/41?docid=1DdCT|4uXu|41|20090218101852&q=%BE%C8%C3%B6%BC%F6%2C%20%B1%E2%BE%F7%B0%>

나. 경제사적 정의

‘  
 ,  
 ,  
 Ricketts(2006)  
 . 18, 19  
 ,  
 . 19  
 ‘ (men of business)’  
 ,  
 ,  
 ,  
 20  
 , , ,  
 . , ,  
 “ (businessman) ”(Jewkes,  
 1943; Ricketts, 2006, p. 38 )  
 .  
 ‘ ,  
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 Ricketts(2006)  
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 ,

A1%2C%20B1%E2%BE%F7%B0%A1&srchid=CCB1DdCT|4uXu|41|2009021810  
1852



(risk) (uncertainty)

’

· “ ( )

”

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’

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Schumpeter(1912)

’ “

(mechanism) ,

(agent)”

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’

( ) “

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## 제2장 기업가 정신

### 1. 기업가 및 기업가 정신에 대한 개념 및 특성

#### 가. 기업가(起業家)와 유사한 개념들

( ) ( ), ,  
.  
( ) ( ), ,  
( )

? Metcalfe(2006)

Schumpeter

destruction). (creative

. Casson

(Casson, 1982).

Schumpeter . Kirzner  
(1978) Schum-  
peter . Schumpeter

Schumpeter

Kirzner

. Schumpeter

Kirzner

Kirzner

,  
 ( )  
 .  
 Baumol(1990)  
 , ,  
 (manager) ?  
 ?  
 . Schum-  
 peter ,  
 (Metcalfе,  
 2006). (judgement)  
 ,  
 (Ricketts, 2006).  
 . Hartmann(1959)  
 ,  
 .  
 5).  
 Casson et al.(2006) Schumpeter  
 , Kirzner Hayek  
 .  
 Casson .  
 (start-up) (self-employment) .  
 ,  
 .

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5) Metcalfе(2006) .



Metcalf(2006)

나. 기업가와 시장, 이윤

Metcalf(2006)

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peter

. Schum-

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2. 기업가 정신과 혁신

Schumpeter

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”

## 가. 기업가 정신과 불확실성 및 실패

Knight(1921)

( )

“

”(Knight, 1921, p.20)

20%

Knight(1921)

(uncertainty)

. Casson(1993) 6) “  
 , , .  
 . , ,  
 ” .  
 ?  
 ?  
 .  
 Minniti & Bygrave(2001)  
 , ,  
 .

나. 기업가 정신과 지식

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 ,  
 .  
 ,  
 ( )  
  $f = f(L, K, e), e = e(L, K),$  (1)  
  $e \quad L \quad K \quad L \quad K$   
 ,  
 ( )

6) Fogel et al.(2006) .

$$f = f(L, K, I, e^*), \quad (2)$$

$$I, e^* \quad (1) \quad e \quad I$$

?

. Metcalfe(2006) “

”

,  
,

(collective learning)

(common knowledge)

? Metcalfe(2006) ,

다. 기업가 정신과 네트워크

(Gompers et al., 2005).

(Licht & Siegel, 2006).

라. 기업가 정신과 기업 특성

Audretsch & Keilbach(2006) ,  
Schumpeter(1942), Chandler(1977), Galbraith(1962)  
 ,  
 .  
 . Shearer(1984)  
 , Lerner(2006)  
 .  
 .  
 (Chen & Hambrick, 1995),  
 , , ,  
 ,  
 (Dean et al., 1998).  
 Keummerle(2006)



·  
·  
·  
( , ) ,  
·  
(routine)  
,  
· , ,  
·  
·

3. 기업가 정신과 금융

가. 기업가 정신 발현에서 금융의 역할

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. Cressy(1993) 1%

.

(syndication of investments) . Cressy(2006)

. ,

,

.

.

,

(window dressing) ,

.

,

,

.

(Bygrave, 1987; Lockett and Wright, 2001). Bygrave(1987)

, Remer(2005)

.

#### 4. 사회적 기업가 정신(social entrepreneurship)

## 가. 사회적 기업가 정신의 의의와 정의

(social enterprise)

3

Skoll((2008,  $v \sim v_i$ ))

(vision)

(talent),      (skill)

(evolutionary)

(revolutionary)

(Nicholls, 2008, xiii).

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· Dees(1998)

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Nicholls(2008, p.23)

“

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”

Nicholls(2008)

#### 나. 사회혁신 기업가 정신의 사회적 책임

Dees(1998)

Nicholls(2008)

. Nicholls(2008)

(social market failure)’



· ,

(Nicholls, 2008, p.21).

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## 5. 소결 : 혁신과정으로 보는 기업가 정신





제 3 장  
기업가 정신과 고용

1. 문제 제기

기업가 정신은 경제 성장의 원동력으로서, 새로운 아이디어를 창출하고 이를 실현화하는 데 중요한 역할을 한다. 특히, 중소기업의 성장과 고용 창출에 크게 기여한다. 그러나, 기업가 정신의 개념과 그 함의에 대해서는 학계와 실무계에서 다양한 견해를 보이고 있다. 본 장에서는 기업가 정신의 개념을 명확히 하고, 기업가 정신이 고용에 미치는 영향을 분석한다. 이를 위해, 기업가 정신의 개념적 틀을 제시하고, 기업가 정신의 유형을 분류한다. 또한, 기업가 정신의 함의, 특히 고용 창출에 대한 영향을 분석한다. 마지막으로, 기업가 정신을 촉진하기 위한 정책 제언을 제시한다.

기업가 정신의 개념에 대해서는 다양한 견해를 보이고 있다. Schumpeter (1934)는 기업가 정신을 새로운 아이디어를 창출하고 이를 실현화하는 능력으로 정의한다. Kirzner (1982)는 기업가 정신을 시장에서의 불균형을 발견하고 이를 교정하는 능력으로 정의한다. Hayek (1945)은 기업가 정신을 분산된 지식을 수집하고 이를 종합하는 능력으로 정의한다. 최근에는, 기업가 정신을 혁신적인 아이디어를 창출하고 이를 실현화하는 능력으로 정의하는 경우가 많다. (Gilbert et al., 2004).

기업가 정신의 함의에 대해서는 다양한 견해를 보이고 있다. 기업가 정신은 경제 성장의 원동력으로서, 새로운 일자리를 창출하는 데 중요한 역할을 한다. 특히, 중소기업의 성장과 고용 창출에 크게 기여한다. 그러나, 기업가 정신의 함의에 대해서는 학계와 실무계에서 다양한 견해를 보이고 있다. 본 장에서는 기업가 정신의 함의, 특히 고용 창출에 대한 영향을 분석한다. 이를 위해, 기업가 정신의 함의 유형을 분류한다. 또한, 기업가 정신의 함의, 특히 고용 창출에 대한 영향을 분석한다. 마지막으로, 기업가 정신을 촉진하기 위한 정책 제언을 제시한다.

## 2. 기업가 정신과 노동시장

Knight(1921)

가. 직업선택으로서의 기업가

(Parker, 2006)

(Parker, 2006).

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，  
．

## 나. 인적자본과 기업가 성과

，  
( )

，  
，  
． Ashenfelter et al.(1999)

． 6.6%  
6.1%( )， 6%( )  
( )

? Parker(2006)

．  
． Casson(2003)

(Wolpin, 1977).

． ， ‘ ’  
．

． Parker(2006)

8).

· ,  
·  
·  
·  
(Taylor, 1999),  
(Holtz-  
Eakin et al., 1994),  
(Audretsch and Mahmood, 1995),  
(Taylor, 1999).  
(Kangasharju and Pekkala, 2002).

(Audretsch and Mahmood,  
1995; Taylor, 1999) .

### 3. 기업가 정신의 고용효과

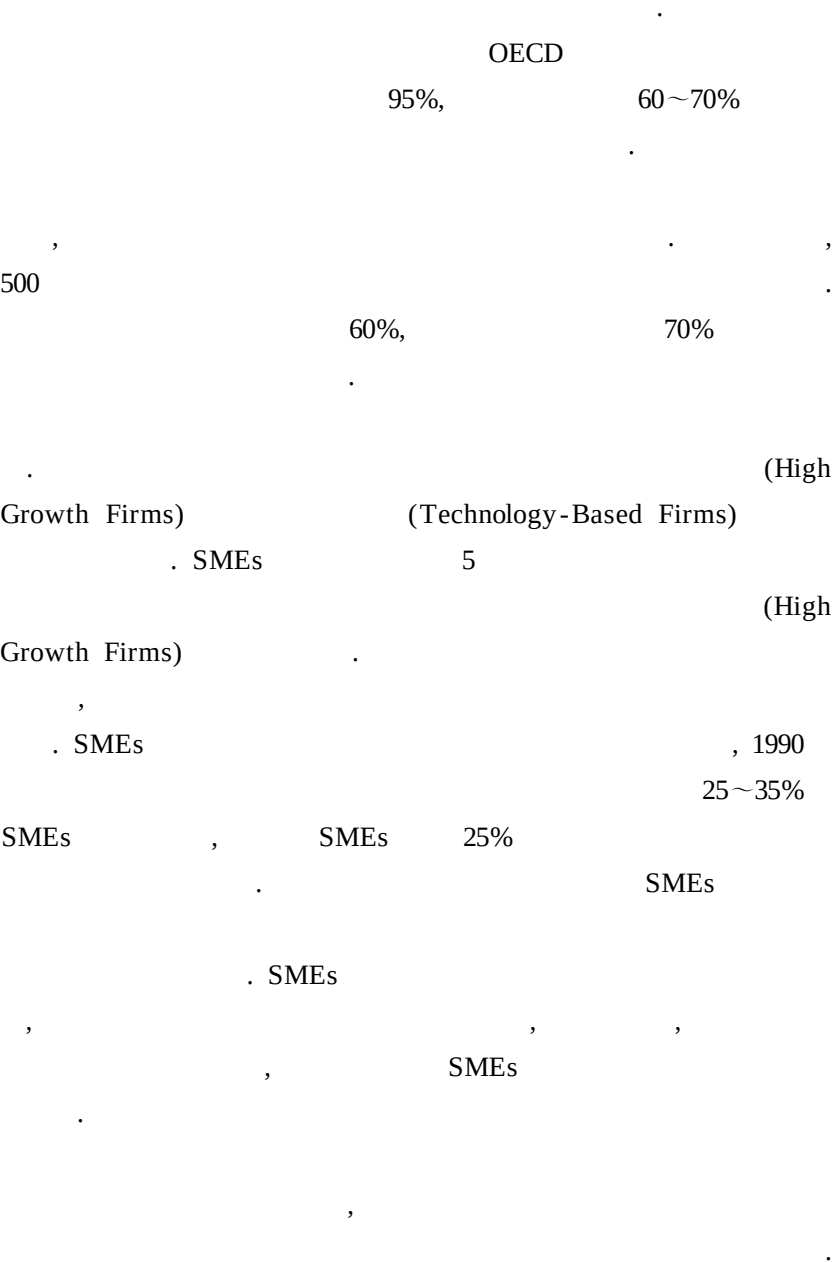
· , “ ”  
· Paul  
(2000)  
· ,  
(Entrepreneurship)  
(start-ups)  
· Audretsch(1995)  
· ,

(Entrepreneurship)

.

, (Small and Medium-sized Enterprises :

SMEs)





Birch(1987)

Gibrat 9).

(law of proportionate effects). Gibrat

$$\log(\chi^t) = \alpha + \beta \log(\chi^{t-1}) + \epsilon$$

$\chi^t$  . Gibrat  $\beta$  unity 1 .  
 $\beta = 1$  .  
 $\beta = 1$  .

Gibrat

(exit)  $\beta$

. Hall(1987)

. Delmar et al.(2003)

( ) ( )

, Coad(2007)

Birch Index

(right-

skewed) ,

---

9) Gibrat(1931)

(lognormal distribution)

·  
 ‘ (limit distribution)’ ·  
 ,  
 ·  
 ,  
 ·  
 Fizaine(1968) ‘ ,  
 ‘ (firm age) ,  
 · Dunne et al.(1989)  
 ·  
 ,  
 ·  
 ·  
 (Barron et al., 1994).  
 · , Brown and Medoff(1989) Brown,  
 Hamilton, and Medoff(1990) ,  
 , ,  
 · Brixy et al.(2006)  
 , 8%  
 ·  
 , Storey and Johnson(1987)  
 (Birmingham Model)  
 (Boston Model), (Bologna Model)  
 ·  
 ,

shedding) . (job

## 나. 혁신, 성장, 그리고 고용

(Carden,  
McKinsey Global Survey of Business Executives)

(Hay and Kamshad, 1994).

( , )

. Mansfield(1977)

(X),

(Y),

(Z)

(X + Y + Z).

R&D

Calderini and Swann(1996)

650

다. 고성장기업과 고용

(High Growth Firms : HGFs)  
(New Technology-Based Firms : NTBFs)

‘ ( , Gazelle)’ ‘high impact firms’  
(Ahmad and Gonnard, 2007; Europe Innovation, 2008).

. OECD(2008)  
3~5  
. Holzl and Friesenbichler(2008)  
250  
Autio(2007) , GEM(Global Entrepreneurship Monitor)  
2000~06 5  
.  
.  
,  
5 100  
1.7% ,  
50% 90% 25%  
.  
.



NTBFs  
(Intel, Microsoft ) .  
OECD  
10).

## 라. 기업의 성장동력에 관한 이론

?  
(optimal size)  
(Hart and Oulton, 1996).

Lucas(1978)



·

·

·

· Penrose(1959)

·

(profit-maximizing) (profit-seeking),  
(quantifiable risk)  
(unquantifiable uncertainty)

, ‘ (economies of growth)’

· Penrose(1959) learning-by-doing

·

· (managerial  
resources)

·

·

· ‘ ,

·

(operating costs) (Penrose  
Effect).

·

·

·

·

·

· ‘ ,

·

(Coad, 2007).

Churchil and Lewis(1983)

. (1) (existence) (2) (survival) (3) (success) (4)  
take-off( ) (5) (resource maturity).

(Learning processes) . Coad(2007) ,

(organisational capital) ( , ,

) . ,  
Churchill  
and Lewis(1983) ‘  
(success-growth)’  
- (success-growth)  
,  
.  
.

## 제 4 장

### 결론 : 정책 시사점

#### 1. 정책 의의와 방향

(adaptive economy)

1994 OECD “Job Study : Facts, Analysis, and Strategy”

. OECD

“  
”

(New Technology-Based Firms)



(strategic management of regions)

(high context) , ' (sticky knowledge, Hippel, 1994) (face-to-face interaction) . (geographical proximity) . (non-rivalry) 3 . (knowledge spillovers)

$$\left( \begin{array}{cc} - & - \end{array} \right)$$

(firm failure)' (Audretsch, 1995).

(locales)

. Fairchild

Fairchild

•

•

•

$$(\quad, \quad, \quad)$$

• ( )

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•

•

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•

,

‘

(number-oriented)'

(Mueller et al., 2007).

•



•

,

(picking winners)

〈표 4-1〉 중소기업과 고성장기업가 정책 사이의 상충 관계(Autio et al., 2007)

|  | Entrepreneurs           |     |                |
|--|-------------------------|-----|----------------|
|  | Firms                   |     |                |
|  | Operational Environment |     |                |
|  |                         |     |                |
|  |                         | , , | R&D , , , IPOs |
|  |                         |     | ,              |
|  |                         |     |                |
|  |                         |     |                |
|  |                         |     |                |
|  |                         | VAT |                |
|  |                         |     | ,              |
|  |                         | , , | , ,            |





## 2. 구체적 정책 방안

### 가. 기업가 자질에서 접근하는 정책 방안

?

(WEF, 2009, p.42).

(WEF, 2009, p.43)

( )

- 1) ( )
- 2)
- 3)

WEF



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· , , ,  
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#### 나. 기업가 정신 구현 과정에서 접근하는 정책 방안

, ,

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· ·

OECD

· OECD(1998)

· ,

· ,

· ,

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.

.

(one-stop shops)

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,

OECD(1998)

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( )

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,

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,

,

,

(loan guarantee programme)

.

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(New Technology-

Based Firms : NTBFs)

.

. NTBFs

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(business incubator),

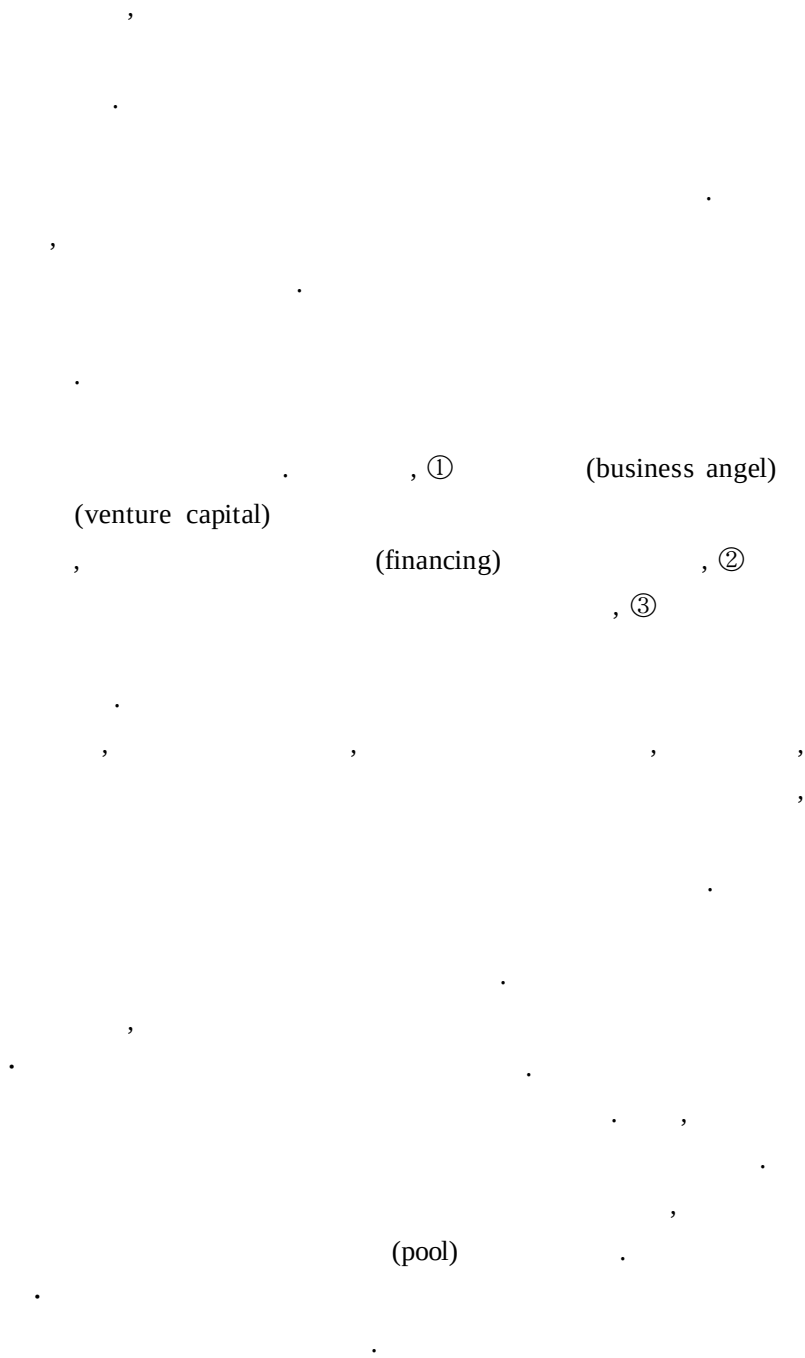
.

•

,

OECD(1996) (geographi-  
cally-targetted and area-based policies)

OJT



,

,

.

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